

### Information Network Component Tool

1. People who are trying to achieve the same things you want to achieve:

Name	Address	Phone
1.	_____	_____
2.	_____	_____
3.	_____	_____

2. People who are in the business or profession you are in or want to enter:

1.	_____
2.	_____
3.	_____

3. People who were in the business or profession you are in or want to enter:

1.	_____
2.	_____
3.	_____

4. People who write or produce books, tapes, or videos in your industry or specialty:

1.	_____
2.	_____
3.	_____

5. People who regulate, audit, or monitor others in your field:

1.	_____
2.	_____
3.	_____

6. People who train others in your field:

1.	_____
2.	_____
3.	_____

7. People who advise or consult with people in your field:

1.	_____
2.	_____
3.	_____

8. Members of trade, business, or professional organizations in your field:

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_